

National Association of Women in Construction  
Salem Chapter #198  
P.O. Box 15137  
Salem, OR 97309

MARCH 2014 NEWSLETTER



# NATIONAL ASSOCIATION OF WOMEN IN CONSTRUCTION SALEM CHAPTER #198

## OFFICERS & DIRECTORS 2013 - 2014

|                   |               |                              |  |                  |
|-------------------|---------------|------------------------------|--|------------------|
| <b>President</b>  | Kay Evans     | Salem Contractors Exchange   | <a href="mailto:kay@sceonline.org">kay@sceonline.org</a>   | 503-362-7957x301 |
| <b>Secretary</b>  | Kat Huggins   | Pence NW Construction, LLC   | <a href="mailto:kat@pencenw.com">kat@pencenw.com</a>   | 503-581-1905     |
| <b>Treasurer</b>  | Tricia Mosier | White Oak Construction, Inc. | <a href="mailto:Triciamosier@whiteoakconstruction.net">Triciamosier@whiteoakconstruction.net</a> | 503-588-3081     |
| <b>Past Pres.</b> | Mary Price    | Carter & Co. Inc.            | <a href="mailto:mary@carter-co.com">mary@carter-co.com</a>                                       | 503-371-4582x306 |
| <b>Directors</b>  | Susan Wood    | Salem Heating & Sheet Metal  | <a href="mailto:swood@salemheatingandsheetmetal.com">swood@salemheatingandsheetmetal.com</a>     | 503-581-1536     |
|                   | Dorothy Bean  | Bean Construction            | <a href="mailto:dorothyryan@hotmail.com">dorothyryan@hotmail.com</a>                             | 541-944-9493     |
|                   | Kelly Walther |                              | <a href="mailto:kellyiwalthergmail.com">kellyiwalthergmail.com</a>                               | 503-551-1920     |
|                   | Jeanna Fox    | Surety Solutions LLC         | <a href="mailto:jeanna@suretysolutionsllc.com">jeanna@suretysolutionsllc.com</a>                 | 503-371-2190     |

## NAWIC PLEDGE

As material for the construction of our building, I pledge the agility of my hands, the ability of my mind, and the integrity of my heart.

## NAWIC CORE PURPOSE

BELIEVE in ourselves as women  
PERSEVERE with the strength of our convictions  
DARE to move into new horizons

## NAWIC BENEFITS

The development of initiative and leadership through an active participation in various endeavors of the association.

An occasion for fellowship with members who have similar interests.

An opportunity to keep abreast of the latest developments and research in the industry through chapter programs and activities.

The opportunity of rendering service to the construction industry through civic projects.

## CHAPTER MAILING ADDRESS

NAWIC Salem Chapter #198 – P O Box 15137, Salem, OR 97309



## PRESIDENT'S MESSAGE

Ladies, what a wonderful speaker we had in February! I am not sure I will purchase my domain name, but I did start a facebook page with the help of my daughter and now everyone wants to be my friend....where were they when I needed my wood chopped or my lawn raked????

I am so grateful for the opportunity to serve you, I am learning so much about deadlines and keeping pace with NAWIC everywhere.

Everything I am reading is about membership, increasing membership, who can we get as members, who wants to be members, how can we attract members and how can we keep the members we have. I was at a meeting in Portland and there was a lady there and one of my first thoughts was "I should tell her about NAWIC" because her office is just down the street from the Exchange. I dropped the ball at the initial meeting but I have her card and will invite her to our next meeting. I hope that you will reach out to other ladies you meet and have them come to meetings and activities, sharing with them the value of NAWIC.

Motto this month: "Empower a woman; motivate a generation". Get started with your personal empowerment. Learn something new this month through audiobooks, DVDs, books, internet; etc. Use this information by determining how you can implement it. Consider how to use your strengths; visualize your future or break the barriers in your mind. Then share what you have learned, You always learn more when you teach what you have learned to someone else.

May this month find us reaching for a higher star!



*Kay Evans*

## Member Highlights

Dawn Killough has worked for Rich Duncan Construction as a Contract Administrator for two years. Previously she worked as the Construction Staff Accountant for Bonaventure Senior Living, spent some time freelancing as a green building consultant, and worked for a couple of other general contractors in Salem. She has sixteen years of experience in various accounting and project management positions in the construction industry.

She is a LEED Accredited Professional and a Certified Sustainable Building Advisor, and has worked on the LEED certification of four projects in Salem: Salmon Run Mixed Use Development, Broadway Commons, The KROC Center, and WaterPlace.

She graduated from Portland State University with a Master's Degree in Conflict Resolution, and has her Bachelor's Degree in Psychology.

Dawn is our current WIC Week Chair and jumped in with both feet to get our chapter energized and organized. She enjoys country line dancing, reading, spending time with her husband, and playing with their six cats.



*Thank You Secret Pal for the Valentines, candy and bracelet and for the Roadhouse Certificate, Whiskey River Salmon here I come! -- Kay*



Thank you to my secret pal for the beautiful bouquet of candy that came to my office. I just love it! You made my whole day!!!  
Thank you so much for the great surprise -- Susan Wood

**National  
Association  
of Women  
in Construction**

**NAWIC**  
*Builds*



Your Career.



Your Education.



Your Future.

**NAWIC Chapter #198 Monthly Meeting**

**March 19, 2014**

**5:30 Networking, 6:00 Dinner**

**Salem Contractor's Exchange Conference Room**

**2256 Judson St. SE, Salem**

***Speakers: Betsy Gillaspay and Elizabeth Rhode***  
**Partners with Salmi & Gillaspay, PLLC**



***Topic: Construction Contracts and Defect Litigation in Washington and Oregon***  
Betsy is the managing partner of the firm and Liz heads up the Oregon office and is a member of the Portland NAWIC Chapter.

***Dinner: Taco Salad from Taco Del Mar***

**\$20 – Free to first-timers - NOW TAKING CREDIT CARDS!**

Please RSVP to Lori by Mon. Mar. 17  
Phone 503-362-7957x302, or email [lori@sceonline.org](mailto:lori@sceonline.org)

Salmi & Gillaspay, PLLC and its predecessor firm have been providing legal services in the Pacific Northwest since 1984. We provide legal support to businesses and individuals, focusing on those involved in construction, manufacturing, real estate and related industries. From assisting you in selecting and creating the right type of corporate entity and lining up proper insurance and registration, to contract review and formation, to representing you in court, we pride ourselves on responsive, efficient legal analysis and service.

We have offices in Kirkland, Washington and Portland, Oregon and have clients throughout both states. We are members of the National Association of Women in Construction, the Kirkland Chamber of Commerce and are a woman-owned business, certified by the State of Washington and Oregon, as well as WBENC.

**Betsy A. Gillaspay** is a co-founder of the firm and is the managing partner. Throughout her career, Betsy has represented a wide array of clients. This has included developers, general contractors, product manufacturers and businesses of all sorts. Betsy is known for her aggressive, yet thoughtful representation of clients. Martindale Hubbell rates Betsy “AV”, its highest ranking of attorney skills and abilities. Betsy is admitted to practice law in Washington, Oregon, Arkansas, Texas and the U.S. District Court-Western District of Washington. Betsy speaks frequently to insurance and industry groups.

**Elizabeth K. Rhode** is a partner with the firm and heads up our Oregon office. Liz is perhaps best known in the legal world as an incredibly hard worker, someone who is always fair, thoughtful and practical, but who will do what it takes to protect our clients. In addition, her ability to flex her engineering and math background to work with clients and experts to develop advanced legal and technical defenses makes her a formidable opponent. She is admitted to practice in Oregon, Washington and the U.S. District Court of Oregon. She is a member of the National Association of Women in Construction and is a frequent speaker to construction and insurance groups.

**Timothy E. Allen** has been with the firm since 2009 and brings a wide array of litigation and transactional experience. Much of Tim’s work over the years has focused on construction and land use matters. Additionally, Tim is a sought-after arbitrator with the King County Superior Court system.

**Patrick McKenna** is an experienced litigator, regularly appearing in courts across both Washington and Oregon. His litigation work over the years has led to a robust transactional practice, as he is now often asked to provide assistance to clients who wish to avoid mistakes through careful contract review and drafting.

**Matthew Sorensen** focuses primarily on complex litigation and construction defect matters. He is admitted in Oregon state and federal courts. His prior experience includes litigating cases for national trucking companies. He is a member of the Multnomah Bar Association and is active in the Young Lawyers Section.

**Joel T. Salmi** is “Of Counsel” with the firm. He frequently serves as a mediator and arbitrator, after a long and productive career focused largely on litigation.

## *Dates to Add to Your Calendar:*

|                   |       |   |
|-------------------|-------|---|
| <b>March 2014</b> | 2-8   | WIC Week  |
|                   | 4     | Board Meeting                                   |
|                   | 7-9   | Oregon Coast Retreat, Cannon Beach Hallmark Inn |
|                   | 11    | Lori Klopfenstein's Birthday                    |
|                   | 19    | Chapter Meeting                                 |
| <b>April</b>      | 1     | Board Meeting                                   |
|                   | 2     | Kay Evans' Anniversary                          |
|                   | 16    | Chapter Meeting                                 |
|                   | 30    | Nancy Lingle's Anniversary                      |
| <b>May</b>        | 2     | Susan Woods' Birthday                           |
|                   | 6     | Construction Career Day, Salem Airport          |
|                   | 15-18 | Forum, McMenamins Edgefield, Portland           |
|                   | 17    | SCE Banquet, Lincoln City                       |
|                   | 21    | NAWIC Appreciation Night                        |
|                   | 26    | Mary Price's Anniversary                        |
| <b>June</b>       | 3     | Board Meeting                                   |
|                   | 18    | Chapter Meeting                                 |
|                   | 20    | Chick Sadowski's <b>50th</b> Anniversary        |
|                   | 24    | Susan Wood's Anniversary                        |
| <b>July</b>       | 2     | Vickie Squires' Birthday                        |
|                   | 10    | Shirley Wertz's Birthday                        |



### **Future Annual Meeting Sites:**

**2014---Sept. 3-6, Indianapolis, IN, J.W. Marriott Indianapolis Downtown**

**2015---Sept. 2-5, Nashville, TN**

**APC 2014----Puget Sound**

**APC 2015----Oct. 23-25, Salem Conference Center**

Place: McMenamins Edgefield  
 Address: 2123 SW Halsey Street  
 Troutdale, Oregon 97060

Phone: 503.669.8610 (reservations)

Website: <http://portlandforum2014.com/index.html>

Hotel Group Rate Deadline: **March 14, 2014**  
 Reference Group Rate: **Built Industry**  
 Group Rates Per Night:

| European Style Bath (Shared, Private Bath) |   | Suites (In-room Bath) – Limited** |  |
|--|---|-----------------------------------|--|
| Queen                                      | Thurs / Fri & Sat<br>\$70.00 / \$90.00  | Queen<br>(SOLD OUT)               | Thurs / Fri & Sat<br>\$120.00 / \$135.00 |
| Dbl Queen<br>or King                       | Thurs / Fri & Sat<br>\$90.00 / \$114.00 | King<br>(3 Left)                  | Thurs / Fri & Sat<br>\$135.00 / \$145.00 |

**PLEASE TYPE OR PRINT ALL REQUESTED INFORMATION:**

Name for Badge \_\_\_\_\_ Chapter \_\_\_\_\_ No. \_\_\_\_\_ Region \_\_\_\_\_

Address, \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Employer \_\_\_\_\_ Phone# (\_\_\_\_) \_\_\_\_\_ Shirt Size \_\_\_\_\_

**CHECK ALL THAT APPLY**

Delegate  Alternate  First Timer  Member  Other  NAWIC Officer (Title) \_\_\_\_\_

Member Type:  Corp  Active  Associate  Member at Large  Student  Retired  Non-Member

Members

Registration Fee:  \$175.00  
 Late Registration Fee:  \$185.00

Non-Members

Registration Fee  \$200.00  
 Late Registration Fee:  \$210.00

Registration fee includes Friday and Saturday all-day seminars/speakers, plus light breakfasts, delicious lunches, and dinner events both days.

REGISTRATION DEADLINE **APRIL 16, 2014**

NO REFUNDS AFTER **MAY 1, 2014**

Mail Registration Fee and Form To: Amanda Wilson | PO Box 40754 | Portland, OR 97240  
 Make Checks Payable To: NAWIC Portland 54

Or Email PDF Registration Form To: [awilson@orstbridge.com](mailto:awilson@orstbridge.com) Phone 503.400.0267  
 Pay online via PayPal at: <http://www.portlandforum2014.com/Reg.html>

\*\*Suite Rooms: first-come basis. Please contact Amanda Wilson to check availability, prior to contacting the hotel for a Suite room.

| Function   | Individual Tickets | No. of Tickets | Total Cost |
|--|--------------------|----------------|------------|
| Friday Sessions (includes light breakfast and lunch)   | \$125              |                | \$         |
| Friday Welcome Party & Fundraiser                      | \$35               |                | \$         |
| Saturday Sessions (includes light breakfast and lunch) | \$125              |                | \$         |
| Saturday Formal Dinner & Awards Banquet                | \$45               |                | \$         |
|  | TICKETS            |                | \$         |
|  | REGISTRATION FEE   |                | \$         |
|  | TOTAL AMOUNT PAID  |                | \$         |

Please note any special Dietary Requirements: \_\_\_\_\_



# 2014 Pacific Northwest: Built Industry Forum

*Expect the Unexpected* | TENTATIVE EVENT AGENDA

## **Friday, May 16<sup>th</sup>**

### **Continental Breakfast/ Registration – Networking**

- Welcome/Keynote
- Hiring & Working with New Grads – what’s on their minds? An Insiders Interview
- Panel: “Women/Minorities in the Industry: A Value?, Yes! A Challenge?, Yes!”  
A panel of both male and female industry leaders comes together for a candid and productive, conversation on diversification in the built industry.
  - Cheryl Myers, Director of Economic & Business Equity, Office of Governor Kitzhaber
  - Corey Lohman, President, Emerick Construction
  - Jeremy Vermilyea, Shareholder/Lawyer, Schwabe Williamson & Wyatt
  - Dana Fulkerson, Facilities Project Coordinator, REACH CDC
  - Walt Bartel, Vice President, David Evans & Associates
  - *Moderator: Lois D. Cohen, President, Lois D. Cohen & Associates*

### **Luncheon**

- Workshops –Session 1 (Your Choice)
  - **Issue Processing *Sam contacting - Vistage***
  - How To Build a Website: *Samantha Jordan, Director of Marketing, Emerick Construction*
- Workshops – Session 2 (Your Choice)
  - Developing Effective Job Hazard Analysis: *Alan Blood, Senior Safety Manager, Turner Construction*
  - Analyzing Financial Reports in the Built Industry: *AKT LLP, CPAs and Business Consultants*
- Evaluating your Business Model in an Evolving Market: *John Wied, CFO, Walsh Construction*

### **Cocktail Hour with Heavy Appetizers**

Professional Development Vendors | Professional Head Shot Booth

## **Saturday, May 17<sup>th</sup>**

### **Continental Breakfast /Networking**

- NAWIC Welcome/Introductions
- Have We Really Come A Long Way? – An Interactive Look at the Progress of Women  
*Lois D. Cohen , President, Lois D. Cohen & Associates*
- Why Mentoring? An Insider’s Interview  
*Jenny Browne (Mentee) & Karen Say-Valadez (Mentor)*

### **Lunch/ Scholarship Fundraiser: Exploring McMinimums Edgefield**

- Build It! Project Management Skillsets
- Make You Shine – Your Professional Bio
- NAWIC Region 9 Meeting - *Director Sarah Webb*

### **Built Industry Formal Banquet**

# NAWIC SALEM CHAPTER COMMITTEES 2013-2014

*\*Committee Chairman*

## **BUDGET:**

### **Director: Susan Wood**

***Ways and Means:*** \*Kay, Tricia, Denise

Responsible for our chapter fundraisers, including scholarship raffles and golf tournament string sales.

***Poinsettia Sales:*** Nancy, Kay, Lori

Responsible for ordering poinsettias from Egan Gardens and distributing them in December.

***Birthday Auction:*** Chick

Conducts birthday auction at our membership meetings.

***Contractors Exchange Banquet:*** Kay, Lori

Organizes the raffle for the Exchange Banquet, sells raffle tickets at the event.

***Audit:*** \*Susan, Nancy, Dawn

Audits the chapter finances quarterly.

***Budget:*** \*Tricia, Mary, Kay, Vickie

Responsible for designing a budget for the year. The incoming Treasurer is the Chairman of the budget committee per our chapter policies.

## **MEMBERSHIP:**

### **Director: Kelly Walther**

***Membership/Public Relations/Marketing:*** \*Linda, Denise, Mary, Tricia, Lori

Responsible for promoting membership, sending NAWIC information & registration packets to prospective members. Sends press releases to various publications regarding Chapter activities.

***Social Media/Website:*** \*Dorothy, Vickie, Lori

Research setting up a website. After established, committee will maintain and update website.

***Newsletter:*** Linda

Publishes monthly chapter newsletter. Distributes to Salem Chapter Members, Region 9 Director, all Region 9 Chapter Presidents and list of prospective NAWIC members and those interested in what's going on.

## **PROGRAMS, EDUCATION AND PROJECTS (PEP):**

### **Director: Jeanna Fox**

*Legislative Awareness:* Dorothy

*Scholarship:* \*Kay, Dorothy, Kelly  
Advertise, promote and select scholarship recipients

*Career Days:* \*Susan, \*Chick, Nancy, Dawn, Kay, Tricia, Denise, Jeanna, Mary  
Helps in the planning and participates in Career Days.

*Block Kids:* Postponed until further notice  
An annual event for grade school children,. Kids are given a certain number of Legos, string, foil, a rock and a piece of poster board and then have the opportunity to create a building or construction site. Prizes are awarded.

*WIC Week:* Dawn  
Planning events for the Chapter during WIC Week, which is the first week of March every year. This includes preparing a commitment form, tracking activities during the week, and preparing a recap form after the week.

## **SPECIAL COMMITTEES:**

### **Director: Dorothy Bean**

*Secret Pal:* Vickie  
Coordinates secret pal drawings.

*Historian:* Kat

*By-Laws:* Dorothy, Vickie  
Responsible for keeping our chapter standing rules and policies and national bylaws current.

*Coast Retreat:* \*Tricia, \*Chick, Mary, Kat  
Plans Coast Retreat, which includes Chapters from Oregon.

*Coast Retreat 2015 Planning:* \*Tricia, Mary, Susan

*Annual Planning Conference (APC) 2015 Planning:* \*Tricia, Mary, Vickie, Susan, Kat

*NAWIC Appreciation Night:* Kay, Kelly, Kat, Chick, Mary  
Plans the NAWIC Appreciation Night event to honor our bosses, usually held in the spring.

*Craft Night:* Tricia, Mary  
Coordinates a craft night get together.